

Attack Prescription Spend



IMPLEMENTING SHARX

SIMILAR TO YOUR CURRENT RX PROGRAM

- Employees have a drug card with co-pays
- 85% of your employees will access meds with no change
- 15% will be re-directed through Advocacy and typically get their medications for free

A "TRUE RX" PARTNERSHIP

- All prescriptions under \$350 purchased at the pharmacy
- True Rx communicates with employees to access high cost drugs over \$350 through Advocacy
- Employer health plan is not billed for any drugs accessed through Advocacy
- If SHARx Advocacy cannot assist member, access is granted through the pharmacy
- True Rx does not markup generic drugs savings is typically 30-60% on drugs that ARE purchased at the pharmacy

A POSITIVE MEMBER EXPERIENCE

- Employer provides Rx data file 60 days prior to inception date
- HR team partners with SHARx / True Rx to assist the 15% of high cost utilizers get started with Advocacy
- Employees are through Advocacy prior to or by the inception date of the program
- Employees' co-pay for their drugs are typically eliminated
- Employer's costs go down by 70%





A Dose of Relief

your business needs

The Medicine Epidemic

- 35% of Rx spend is high cost maintenance medication
- 40% of Rx spend is high cost specialty medications
- Only 2-4% of the people are on a specialty medication
- In 2015, a combined 100 Billion dollars was spent on 7 specialty medications
- Rx spend will represent 50% of an Employer's total medical spend by 2020.
- Medication non-adherence and pill skipping are a growing epidemic due to medicine cost
- 20% of all hospitalizations are the result of medication non-adherence



GUARANTEED SAVINGS & SATISFACTION

there is a BETTER WAY

U.S. Consumers pay up to 16 times more than any other country for the exact same medications.

SHARx Accesses

- direct from manufacturer programs
- charitable donor programs
- true wholesale costs

